



Timo Tschammler, former CEO of JLL Germany, founds TwainTowers management consultancy

- **Tschammler to assume company board mandates and non-executive directorships through Boards business area**
- **Expertise as senior advisor and sector specialist offered to broad range of clients in the real estate sector through Counsel business area**

Frankfurt, 4 November 2020 – Timo Tschammler, a well-known C-level manager in the European real estate community, has founded a new advisory and board services firm, [TwainTowers](#) GmbH, which will offer strategic counsel in a consulting capacity as well as through the acceptance of board mandates. The firm's target clientele are German and international real estate companies spanning the entire spectrum of size and phase of company development, from start-up ventures to corporate groups.

"It has been a long-standing wish of mine to help shape the future of the real estate industry on a more independent and entrepreneurial basis. I am looking forward to this new chapter in my professional career," says Timo Tschammler, who until recently served as CEO Germany and Member of the EMEA Strategy Board of Jones Lang LaSalle (JLL) with responsibility for more than 1000 staff, annual revenues of several hundred million euros, investment transactions of up to 10 billion euros annually, and the leasing of up to 600.000 square metres per year.

TwainTowers divides its advisory offerings into two business areas. Through the first of these, its Boards business, Mr. Tschammler will assume mandates in supervisory boards, advisory boards and other such company bodies, as well as in industry bodies and committees. "I see my role primarily in providing stability and guidance and in helping my clients to make the right strategic decisions with a long-term view," says Tschammler, Managing Partner and founder of TwainTowers.

The Counsel business area provides companies with access to the founder's many years of industry and management experience as well as his extensive network. Particular areas of focus are in Business Development, Real Estate Strategies and Capital Strategies.

In addition to his counsel work for the executive board of the German Property Federation (ZIA), the leading German industry head association, Mr. Tschammler's first clients already include companies within the areas of project development, private equity and investment management. TwainTowers is based in Frankfurt and is a wholly owned subsidiary of [London Gate](#), which has served as Tschammler's wealth management company since its founding in 2008. The company's focus is on real estate investing, including participations in companies and development projects.

Press release



Real estate executive with 25 years of experience

As a seasoned real estate executive, Tschammler brings more than 25 years of professional experience in the European property world. He has an extensive track record of investment deals as well as proven management experience in a wide range of special situations, including turnaround management during the global financial crisis, multi-faceted organisational restructurings and improvements, management of rapid growth in companies with complex matrix structures, as well as restructuring and digitalisation projects. Until earlier in 2020, he served as CEO Germany for Jones Lang LaSalle (JLL), with strategic and operational responsibilities.

Before joining JLL in 2012, Mr. Tschammler headed the German business of DTZ Group (now Cushman & Wakefield) as chairman of the executive board, having first started in the international investment division in 2005, then subsequently serving as managing director from the company's London headquarters. His earlier professional years were at Atisreal (now BNP Paribas Real Estate) in Germany and France, where he ultimately became chair of the company's international investment committee and director of the international investment team in France. In addition to his practical qualification as a real estate professional by the German Chamber of Commerce (IHK), Tschammler holds a bachelor's degree in real estate, as well as a degree in real estate economics from the European Business School (EBS). He is also a Fellow of the Royal Institution of Chartered Surveyors and holds a master's degree in real estate management from Nottingham Trent University / ADI. In addition to his numerous articles and columns in industry and business publications, Tschammler is the co-author of multiple books on real estate as well as a regular speaker at industry events and guest lecturer at universities and colleges with real estate degree programmes.

www.twaintowers.de

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